

Question Eight: Over the past two years how the number of FTE positions in the organization's corporate / business libraries changed?¹

Table 2.11: Over the past two years how the number of FTE positions in the organization's corporate / business libraries changed?

	Lost more than 3 FTE positions	Lost 1-3 FTE positions	Not lost or gained any FTE positions	Gained 1-3 FTE positions	Gained more than 3 FTE positions
Entire Sample	10.53%	26.32%	47.37%	15.79%	0.00%

Table 2.12: Over the past two years how the number of FTE positions in the organization's corporate / business libraries changed? Broken out by country.

Country	Lost more than 3 FTE positions	Lost 1-3 FTE positions	Not lost or gained any FTE positions	Gained 1-3 FTE positions	Gained more than 3 FTE positions
North America	5.71%	22.86%	51.43%	20.00%	0.00%
Australia / New Zealand	13.33%	33.33%	40.00%	13.33%	0.00%
All Other	28.57%	28.57%	42.86%	0.00%	0.00%

Table 2.13: Over the past two years how the number of FTE positions in the organization's corporate / business libraries changed? Broken out by the number of employees worldwide.

Number of Employees	Lost more than 3 FTE positions	Lost 1-3 FTE positions	Not lost or gained any FTE positions	Gained 1-3 FTE positions	Gained more than 3 FTE positions
≤700	12.50%	25.00%	50.00%	12.50%	0.00%
>700-10,000	5.88%	29.41%	47.06%	17.65%	0.00%
>10,000- <60,000	11.11%	33.33%	33.33%	22.22%	0.00%
≥60,000	20.00%	20.00%	50.00%	10.00%	0.00%

¹ FTE = Full Time Equivalent

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Table 2.14: Over the past two years how the number of FTE positions in the organization's corporate / business libraries changed? Broken out by annual total revenue.

Revenue Range	Lost more than 3 FTE positions	Lost 1-3 FTE positions	Not lost or gained any FTE positions	Gained 1-3 FTE positions	Gained more than 3 FTE positions
Less than \$250 million	12.50%	20.83%	54.17%	12.50%	0.00%
\$250 million to \$1 billion	0.00%	25.00%	50.00%	25.00%	0.00%
\$1 billion to \$5 billion	12.50%	37.50%	50.00%	0.00%	0.00%
\$5 billion to \$25 billion	0.00%	22.22%	33.33%	44.44%	0.00%
\$25 billion+	40.00%	40.00%	20.00%	0.00%	0.00%

Table 2.15: Over the past two years how the number of FTE positions in the organization's corporate / business libraries changed? Broken out by industry type.

Industry Type	Lost more than 3 FTE positions	Lost 1-3 FTE positions	Not lost or gained any FTE positions	Gained 1-3 FTE positions	Gained more than 3 FTE positions
Medical / Pharmaceutical	0.00%	15.38%	46.15%	38.46%	0.00%
Education	0.00%	40.00%	40.00%	20.00%	0.00%
Government / Regulatory	33.33%	33.33%	22.22%	11.11%	0.00%
Utility / Energy	14.29%	28.57%	57.14%	0.00%	0.00%
Research, Consulting, Financial and Business Services	11.76%	29.41%	52.94%	5.88%	0.00%
Other	0.00%	16.67%	66.67%	16.67%	0.00%

Question Nine: What was the library's total spending on salaries in 2010?

Table 2.16: What was the library's total spending on salaries in 2010?

	Mean	Median	Minimum	Maximum
Entire Sample	\$416,414.62	\$200,000.00	\$2,500.00	\$7,000,000.00

Table 2.17: What was the library's total spending on salaries in 2010? Broken out by country.

Country	Mean	Median	Minimum	Maximum
North America	\$538,239.90	\$250,000.00	\$45,000.00	\$7,000,000.00
Australia / New Zealand	\$204,224.50	\$71,500.00	\$2,500.00	\$1,123,331.00
All Other	\$169,751.75	\$176,206.50	\$7,446.00	\$319,148.00

Table 2.18: What was the library's total spending on salaries in 2010? Broken out by the number of employees worldwide.

Number of Employees	Mean	Median	Minimum	Maximum
≤700	\$319,549.71	\$120,000.00	\$45,000.00	\$1,600,000.00
>700-10,000	\$296,525.93	\$250,000.00	\$53,203.00	\$922,500.00
>10,000-<60,000	\$245,452.29	\$250,000.00	\$62,000.00	\$465,166.00
≥60,000	\$1,010,368.25	\$210,000.00	\$2,500.00	\$7,000,000.00

Table 2.19: What was the library's total spending on salaries in 2010? Broken out by annual total revenue.

Revenue Range	Mean	Median	Minimum	Maximum
Less than \$250 million	\$278,947.41	\$173,849.50	\$15,961.00	\$1,600,000.00
\$250 million to \$1 billion	\$160,108.17	\$137,500.00	\$7,446.00	\$375,000.00
\$1 billion to \$5 billion	\$326,071.43	\$220,000.00	\$160,000.00	\$922,500.00
\$5 billion to \$25 billion	\$301,880.86	\$346,000.00	\$62,000.00	\$500,000.00
\$25 billion+	\$2,415,166.67	\$243,000.00	\$2,500.00	\$7,000,000.00

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**Table 2.20: What was the library's total spending on salaries in 2010?
Broken out by industry type.**

Industry Type	Mean	Median	Minimum	Maximum
Medical / Pharmaceutical	\$864,181.82	\$250,000.00	\$100,000.00	\$7,000,000.00
Education	\$101,206.50	\$101,206.50	\$50,000.00	\$152,413.00
Government / Regulatory	\$464,205.57	\$319,148.00	\$65,000.00	\$1,600,000.00
Utility / Energy	\$190,061.50	\$115,000.00	\$53,203.00	\$465,166.00
Research, Consulting, Financial and Business Services	\$288,465.07	\$200,000.00	\$7,446.00	\$1,123,331.00
Other	\$78,365.25	\$30,480.50	\$2,500.00	\$250,000.00

Question Ten: What do you estimate will be the library's total spending for salaries next year, in 2011?

Table 2.21: What do you estimate will be the library's total spending for salaries next year, in 2011?

	Mean	Median	Minimum	Maximum
Entire Sample	\$398,037.93	\$200,000.00	\$2,500.00	\$7,200,000.00

Table 2.22: What do you estimate will be the library's total spending for salaries next year, in 2011? Broken out by country.

Country	Mean	Median	Minimum	Maximum
North America	\$502,766.24	\$249,000.00	\$45,000.00	\$7,200,000.00
Australia / New Zealand	\$207,798.92	\$72,500.00	\$2,500.00	\$1,157,031.00
All Other	\$209,474.75	\$201,397.00	\$9,574.00	\$425,531.00

Table 2.23: What do you estimate will be the library's total spending for salaries next year, in 2011? Broken out by the number of employees worldwide.

Number of Employees	Mean	Median	Minimum	Maximum
≤700	\$220,002.21	\$87,500.00	\$45,000.00	\$1,157,031.00
>700-10,000	\$311,368.07	\$253,000.00	\$39,902.00	\$950,175.00
>10,000-<60,000	\$253,445.71	\$260,000.00	\$65,000.00	\$479,120.00
≥60,000	\$1,046,384.25	\$220,000.00	\$2,500.00	\$7,200,000.00

Table 2.24: What do you estimate will be the library's total spending for salaries next year, in 2011? Broken out by annual total revenue.

Revenue Range	Mean	Median	Minimum	Maximum
Less than \$250 million	\$221,792.55	\$157,993.50	\$15,961.00	\$1,157,031.00
\$250 million to \$1 billion	\$159,579.33	\$140,000.00	\$9,574.00	\$375,000.00
\$1 billion to \$5 billion	\$337,025.00	\$229,000.00	\$170,000.00	\$950,175.00
\$5 billion to \$25 billion	\$323,445.71	\$355,000.00	\$65,000.00	\$525,000.00
\$25 billion+	\$2,483,833.33	\$249,000.00	\$2,500.00	\$7,200,000.00

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Table 2.25: What do you estimate will be the library's total spending for salaries next year, in 2011? Broken out by industry type.

Industry Type	Mean	Median	Minimum	Maximum
Medical / Pharmaceutical	\$895,090.91	\$253,000.00	\$100,000.00	\$7,200,000.00
Education	\$101,397.00	\$101,397.00	\$50,000.00	\$152,794.00
Government / Regulatory	\$273,208.14	\$287,926.00	\$65,000.00	\$425,531.00
Utility / Energy	\$195,670.33	\$120,000.00	\$39,902.00	\$479,120.00
Research, Consulting, Financial and Business Services	\$294,198.20	\$200,000.00	\$9,574.00	\$1,157,031.00
Other	\$90,865.25	\$30,480.50	\$2,500.00	\$300,000.00