

Fall 2011

# Catalog



Surveys | Reports | Benchmarking  
Studies

Featuring **Library Trends & Forecasts** Company Information  
**Industry & Market Data**



**LibraryWorks®**

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# LibraryWorks®

Helping Libraries to Prosper. LibraryWorks.com

Welcome to the fall 2011 issue of the LibraryWorks® catalog of market intelligence resources for libraries and the companies that serve them.

Here you will find an exciting collection of proprietary reports, surveys and benchmarking studies produced by some of the country's leading research firms. Topics range from digital repositories and library use of eBooks to database licensing practices and corporate library benchmarks.

Use the benchmarking studies to compare your budgets, managerial decisions, technology purchases, and strategic visions to those of your peers, and to identify best practices.

As a library supplier, you can leverage the market studies, which are based on substantial primary and secondary research, to identify competitive opportunities and threats.

## Also Featured

**Library Bid & RFP Alert** - A new weekly bid information service that lists open bid, RFP, RFQ, RFI, and other business opportunities in the library marketplace.

**The 2012 Librarian's Yellow Pages** - The 18th annual edition of the definitive library buyer's guide is available in 3 convenient formats: print, PDF download, and online. Whether you are searching for products or services, setting up a library, building an RFP list, or you need an indispensable disaster recovery resource, the 2012 LYP is for you.

Best wishes,

*Mark*

Mark R. Kimmel  
Publisher  
The Library Resources Group

## CONTENTS

Bid Information Service.....	3
2012 Calendar.....	3
Reports, Surveys, Studies.....	4
Directories/Buyer's Guides.....	10

# Bid Information Service



## Library Bid & RFP Alert

In the current economic climate, it is challenging and often costly to land new business. *Library Bid & RFP Alert* helps library suppliers capitalize on opportunities to respond to requests for proposals and other solicitations from public, K12, academic, and government libraries across the United States and Canada.

### Sample Issue

[http://www.libraryworks.com/Library\\_Bid\\_RFP\\_Alert/LBRA\\_10.17.2011.htm](http://www.libraryworks.com/Library_Bid_RFP_Alert/LBRA_10.17.2011.htm)

### Details

[http://www.libraryworks.com/LW\\_Fall-2011-Catalog/LBRA-Info-Page.htm](http://www.libraryworks.com/LW_Fall-2011-Catalog/LBRA-Info-Page.htm)

# 2012 Calendar

Great Moments in Library History 2012




1781 AD  
First E-Book Reader

January

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

Great Moments in Library History 2012




1339 AD  
Early Interlibrary Loan System

December

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23/30	24/31	25	26	27	28	29

Great Moments in Library History 2012



1850 AD  
Evolution of the Author Appearance

March

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

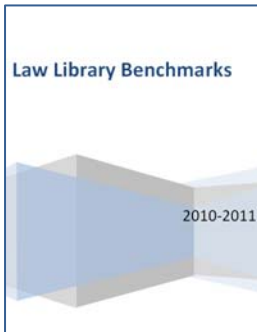
## Great Moments in Library History - 2012 Poster Calendar

From the first eBook reader to early attempts at collection development and interlibrary loan, LRG's 2012 *Great Moments in Library History* poster calendar takes a lighthearted look at 12 milestones in the history of libraries and librarians.

### Details

[http://www.libraryworks.com/LW\\_Fall-2011-Catalog/calendar.htm](http://www.libraryworks.com/LW_Fall-2011-Catalog/calendar.htm)

# Reports, Surveys & Studies

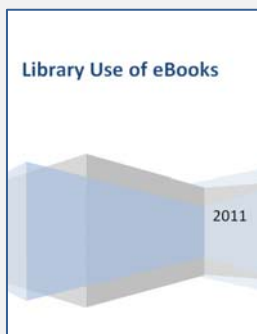


## Law Library Benchmarks, 2010-11 Edition

This study presents data from a survey of more than 50 law libraries in the United States and Canada. The study presents overall and per lawyer employed spending on content/materials, books, print reporters, online services and other legal information vehicles. It covers the trends in use of floor space, overall budgets and staffing, including hiring plans and the breakdown in total staff between librarians and other employees. The study also presents highly specific data on cost recovery by libraries through charge backs to patrons. Librarians sampled also describe the measures that they have taken to reduce costs, and to better negotiate with suppliers. Other areas covered include: use of internet tools and resources, the library role in records management, market research and case research, among other areas. Data are presented in the aggregate and also broken out by size and type of library. Data are presented separately for private company law libraries, law firm libraries, courthouse libraries and government law libraries.

### Details

[http://www.libraryworks.com/Reports/PRG\\_Survey-of-Academic-Law-Library-Benchmarks.htm](http://www.libraryworks.com/Reports/PRG_Survey-of-Academic-Law-Library-Benchmarks.htm)



## Library Use of eBooks - 2011

The report presents 145 pages of data and commentary on a broad range of eBook issues, including:

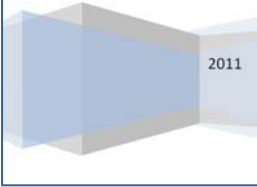
- spending on eBooks in 2010 and anticipated spending for 2011;
- use levels of various kinds of eBooks;
- market penetration by various specific eBook publishers;
- extent of use of aggregators vs. offering by specific publishers;
- purchasing of individual titles; use of various channels of distribution such as traditional book jobbers and leading retail/internet based booksellers;
- use of eBooks in course reserves and interlibrary loan;
- impact of eBooks on print book spending;
- use of eBooks in integrated search;
- price increases for eBooks;
- contract renewal rates for eBooks;
- use of special eBook platforms for smartphones and tablet computers; and
- spending plans and current use of eBook reader such as Nook, Reader and Kindle; and the role played by library consortia in eBooks.

Data are broken out separately for public, academic and special libraries. The data in the report are based on a sample of academic, public and special libraries in the United States, Canada, Australia and Europe.

### Details

[http://www.libraryworks.com/Reports/PRG\\_Library-Use-of-eBooks.htm](http://www.libraryworks.com/Reports/PRG_Library-Use-of-eBooks.htm)

### Library Use of the Mega Internet Sites



## Library Use of the Mega Internet Sites

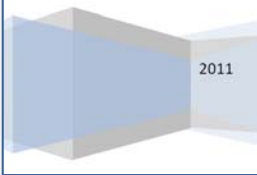
Library Use of the Mega Internet Sites, 2011-12 Edition presents more than 140 pages of data and commentary on how libraries are using mega internet sites such as Google, Yahoo, YouTube, Wikipedia, Vimeo, Bing, Amazon, Twitter, FaceBook and dozens of other sites. Data are broken out separately for legal/corporate libraries, public libraries, college libraries and government libraries, as well as by library size, and even by the professional role of the responding librarian. The report helps end users to answer questions such as:

- Which sites have librarians found most useful?
- Which sites are included in patron information literacy instruction?
- How are libraries increasing productivity or enhancing service by using the mega internet sites?
- What kind of librarians are using what kind of sites?
- Is Flickr most useful to special collection librarians?
- Which librarians find FaceBook most useful?

### Details

[http://www.libraryworks.com/Reports/PRG\\_Library-Use-of-Mega-Internet-Sites/PRG\\_Library-Use-of-Mega-Internet-Sites.htm](http://www.libraryworks.com/Reports/PRG_Library-Use-of-Mega-Internet-Sites/PRG_Library-Use-of-Mega-Internet-Sites.htm)

### Profiles of Best Practices in Academic Library Interlibrary Loan



## Profiles of Best Practices in Academic Library Interlibrary Loan

The study profiles the interlibrary loan efforts of nine leading American colleges: the University of Texas at Arlington, Tulane University, the University of Minnesota, Indiana University-Purdue University Indianapolis, Brigham Young University, the University of Tennessee, Colorado State University, Oberlin College and Stony Brook University. The libraries interviewed shared their thoughts on a broad range of topics including but not restricted to:

- workflow management,
- productivity measures,
- departmental organization,
- budgets and spending trends,
- service to distance learning students,
- copyright and licensing issues,
- measures for special collections,
- automation and software use,
- use of institutional repositories and open access publications,
- shipping costs and procedures,
- and many other facets of academic interlibrary loan management.

The purpose of the report is to define and diffuse best practices by profiling measures taken by nine leading institutions of higher education. Although the report contains much useful quantitative information, especially relating to budgets and employment, the focus in this report is on a journalistic narrative explaining departmental goals, procedures and practices and evaluating results.

### Details

[http://www.libraryworks.com/Reports/PRG\\_Survey-of-Best-Practices-ILL.htm](http://www.libraryworks.com/Reports/PRG_Survey-of-Best-Practices-ILL.htm)

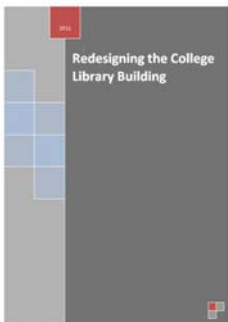


## Public Library Computer Technology Benchmarks

This 200+ page report looks closely at public library computer technology policies. It looks at purchasing plans for various brands of computer workstations, laptops, netbooks, tablet computers, smartphones, eBook readers and other technology. It looks at library plans for dual boot computers, computer technology centers, computer training videos and much more. In addition to information on computer hardware the report looks at plans in patron training, outsourcing, help desk staffing levels and much more.

### Details

[http://www.libraryworks.com/Reports/PRG\\_Public-Library-Computer-Benchmarks/PRG\\_Public-Library-Computer-Benchmarks.htm](http://www.libraryworks.com/Reports/PRG_Public-Library-Computer-Benchmarks/PRG_Public-Library-Computer-Benchmarks.htm)



## Redesigning the College Library Building - 2011

Redesigning the College Library Building looks closely at the expansion and alteration plans of American college libraries. The study presents detailed data on capital spending current practices and future plans, specifying investment intent in critical areas such as information technology, new buildings, energy saving technology, furniture, "information commons" and other technology centers, auditoriums and classroom space, staff offices and collection storage space, among others. This highly detailed 225+ page report includes details on purchases of artwork for the library, uses and planned uses of external space, frequency of use of architects and other services, and much more. The study presents an array of data on the current and expected impact of digitization of collection content on use of library space, as well as specific information on assessing the results of major renovation projects. Data in the report are based on a survey of 45 North American colleges; data are broken out by size and type of college, and by budget for renovation or alteration projects.

### Details

[http://www.libraryworks.com/Reports/PRG\\_Redesigning\\_College\\_Library\\_Building.htm](http://www.libraryworks.com/Reports/PRG_Redesigning_College_Library_Building.htm)

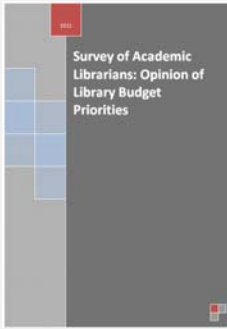


## Survey of Academic Librarians: Communicating with Library Management

This report looks at how librarians communicate with one another in the same library and with library management. It first of all looks at use of in-house library communications tools such as internal blogs, listservs, knowledge management systems and newsletters. Next it probes in detail the inner workings of how librarians relate to their immediate boss and to library administration. Librarians describe the management style of their institution, their experiences with their library director, the nature of administrative politics at their institution.

### Details

[http://www.libraryworks.com/Reports/PRG\\_Survey-of-Academic-Libraries-Communicating.htm](http://www.libraryworks.com/Reports/PRG_Survey-of-Academic-Libraries-Communicating.htm)



## Survey of Academic Librarians: Opinion of Library Budget Priorities

This 100+ page report examines the opinion of academic librarians of the budget priorities and spending patterns of their library. The report presents detailed data on librarian opinion on whether spending should be increased on books, eBooks, databases, librarian salaries, computers and workstations, special collections, information literacy, and other library budget items. The report also presents detailed information on how librarians view their level of influence over the library budget, and how they evaluate their library's budgetary priorities.

### Details

[http://www.libraryworks.com/Reports/PRG\\_Survey-of-Academic-Librarians-Budget-Priorities/PRG\\_Academic-Librarians-Budget-Priorities.htm](http://www.libraryworks.com/Reports/PRG_Survey-of-Academic-Librarians-Budget-Priorities/PRG_Academic-Librarians-Budget-Priorities.htm)



## Survey of Academic Librarians: Satisfaction with Library Employment

This report presents the results of a survey of 555 academic librarians about how they view various aspects of their treatment as employees, their career prospects and their relationship with faculty, students, and library administration. The report includes detailed information on levels of satisfaction with salary, retirement, job security and health benefits, office surroundings, physical security and other aspects of the library work experience. It also gives precise information on academic librarian experiences with sexual harassment, and views on the existence of prejudice related to race, income, ethnicity, age, gender and other factors. Data are presented in the aggregate and broken out by various characteristics such as gender, age, library work title or field, institutional enrollment, Carnegie class, level of education, USA or Canada and other factors.

### Details

[http://www.libraryworks.com/Reports/PRG\\_Survey-of-Academic-Libraries-Employment-Satisfaction.htm](http://www.libraryworks.com/Reports/PRG_Survey-of-Academic-Libraries-Employment-Satisfaction.htm)



## Survey of Academic Librarians: Use of Associations, Blogs, Listservs, Conferences, & Publications About Libraries

The study imparts highly specific data about academic librarian use of library oriented blogs, listservs, publications, association membership and attendance at library conferences. The report includes details on the percentage of academic librarians who read print publications about libraries, or use library listservs and blogs, as well as the amount of time spent daily on these pursuits. It also includes data on library association membership and money spent on library conferences and related expenses. The report's results are based on a representative survey of 555 full time academic librarians in the United States and Canada. Data are presented in the aggregate and broken out by various characteristics such as gender, age, library work title or field, institutional enrollment, Carnegie class, level of education, USA or Canada and other factors. The 44-page report has approximately 100 tables of data as well as explanatory commentary.

### Details

[http://www.libraryworks.com/Reports/PRG\\_Survey-of-Academic-Libraries-Use-of-Associations-Blogs.htm](http://www.libraryworks.com/Reports/PRG_Survey-of-Academic-Libraries-Use-of-Associations-Blogs.htm)



## Survey of Academic Librarians: Usefulness of Certain Library Technologies

This study presents 130 tables of data pinpointing academic librarian support and opposition to spending more on various library technologies. The report helps library administrators and vendors to gauge the level of interest in certain library technologies, breaking it down by variables such as library department and college types. Technologies covered include: laptops for patrons, computer labs, digital cameras, library management systems, eBooks, student response systems or "clickers," content management systems, virtual whiteboards and other technologies.

### Details

[http://www.libraryworks.com/Reports/PRG\\_Academic-Librarians-Usefulness-of-Library-Technologies/PRG\\_Academic-Librarians-Usefulness-Technologies.htm](http://www.libraryworks.com/Reports/PRG_Academic-Librarians-Usefulness-of-Library-Technologies/PRG_Academic-Librarians-Usefulness-Technologies.htm)



## Survey of Academic Librarians: Usefulness of Leading Internet Tools and Sites

This study presents the results of a survey of academic librarians about their use of leading internet tools and sites such as Ebay, Google, Bing, FaceBook, MySpace, Yahoo, YouTube, SecondLife, Amazon, Wikipedia, Google Books, FLickr, Yahoo Groups, Twitter and others. Data are broken out by gender, age, size of institution, type of institution, work role in the library and many other criteria. Let hundreds of librarians tell you how valuable they find the leading internet sites and tools.

### Details

[http://www.libraryworks.com/Reports/PRG\\_Survey-of-Academic-Libraries-Usefulness-of-Internet.htm](http://www.libraryworks.com/Reports/PRG_Survey-of-Academic-Libraries-Usefulness-of-Internet.htm)



## Survey of Academic Librarians: Views on Library Information Literacy Efforts

This study, based on a survey of more than 550 academic librarians, presents 100 tables of data pinpointing how much time academic librarians spend on information literacy task, what they think of the information literacy efforts of their college, and of the information literacy skills of their students and faculty.

### Details

[http://www.libraryworks.com/Reports/PRG\\_Survey-of-Info-Literacy.htm](http://www.libraryworks.com/Reports/PRG_Survey-of-Info-Literacy.htm)



## Survey of Academic Libraries, 2010-11 Edition

The report presents more than 245 pages of data and commentary on a broad range of academic library issues including: spending on books, eBooks, journals, databases and other content vehicles; hiring plans and trends in salaries and benefits; subject specific and overall academic library investment plans in content and trends in the capital budget; data on the use of laptops in the library, and the usefulness of various internet tools, among other issues.

### Details

[http://www.libraryworks.com/Reports/PRG\\_Survey-of-Academic-Libraries.htm](http://www.libraryworks.com/Reports/PRG_Survey-of-Academic-Libraries.htm)



## Survey of Institutional Digital Repositories, 2011 Edition

The 225-page report looks closely at how 60+ academic and special libraries and other select institutions in the United States, the UK, continental Europe, Canada, China, India, Australia and other countries or regions are funding, managing, cataloging, marketing and developing their institutional digital repositories. The report provides detailed data on budget and spending, sources of revenue and support, man hours deployed, range of materials maintained, number and source of visitors and downloads, and other key facts about institutional digital repositories. The report also looks closely at the degree of faculty cooperation, methods of procuring and measuring this cooperation, plans to develop repositories as publishers in their own right, impact on the online presence of the college and on citation rates in journals, among other factors. Data are broken out by size, geographic region, Carnegie class, years in operation and type of library or other institution.

### Details

[http://www.libraryworks.com/Reports/PRG\\_Survey-of-Inst-Digital-Depositories.htm](http://www.libraryworks.com/Reports/PRG_Survey-of-Inst-Digital-Depositories.htm)



## Survey of Library & Museum Digitization Projects, 2011 Edition

The nearly 200 page report looks closely at how academic, public and special libraries and museums are digitizing special and other collections. The study is based on detailed data on costs, equipment use, staffing, cataloging, marketing, licensing revenue and other facets of digitization projects from nearly 100 libraries and museums in the United States, the UK, continental Europe, Canada, and Australia. The study covers and presents data separately for digitizers of photographs, film and video, music and audio, text and re-digitization of existing digital mediums. Data are also broken out by budget size, region of the world, type of institution and other factors. Data presented separately for academic libraries, public and government libraries, special libraries and museums.

### Details

[http://www.libraryworks.com/Reports/PRG\\_Survey-of-Library-Museum-Digitization-Proj.htm](http://www.libraryworks.com/Reports/PRG_Survey-of-Library-Museum-Digitization-Proj.htm)



## Survey of Library Database Licensing Practices, 2011 Edition

This report looks closely at database licensing issues in the USA, Australia, continental Europe, the UK and other countries and areas. The study is based on data from 70 major libraries, predominantly academic and special. It covers spending and procurement trends, use of eBooks and electronic directories as well as major databases, the impact of mobile computing and many other issues. The study looks closely at librarian preferences for the inclusion of various kinds of cyber materials in full text databases. Also covered in great detail are library spending plans, subscription renewal plans and views of price increases for various kinds of electronic content. The report also covers the impact of digital repositories and open access publishing on database procurement, as well as providing detailed data on the prevalence of legal disputes between publishers and libraries. The 115+ page report presents a plethora of unique data on library purchasing practices for databases.

### Details

[http://www.libraryworks.com/Reports/PRG\\_Survey-of-Library-Database\\_Licensing.htm](http://www.libraryworks.com/Reports/PRG_Survey-of-Library-Database_Licensing.htm)



## The Survey of Academic Library Cataloging Practices, 2011-12 Edition

This report looks closely at trends in academic library cataloging, focusing on personnel deployment, salary levels, outsourcing vs. in-house decisions, cataloging education, cataloging special collection items, and general cataloging trends and productivity.

### Details

[http://www.libraryworks.com/Reports/PRG\\_Survey-of-Academic-Library-Cataloging/PRG\\_Survey-of-Academic-Library-Cataloging.htm](http://www.libraryworks.com/Reports/PRG_Survey-of-Academic-Library-Cataloging/PRG_Survey-of-Academic-Library-Cataloging.htm)

# Directory/Buyer's Guide



## The 2012 Librarian's Yellow Pages

Designed by librarians for librarians and now in its 17th annual edition, *The Librarian's Yellow Pages* (LYP) is the definitive directory and buyer's guide for the library community.

### Features:

- 8-1/2x11", perfect-bound
- 172 pages
- 1500+ library suppliers
- 5000+ product/service listings
- 620 product/service headings
- Easy-to-use design and navigation
- 3 convenient formats: print (free\*), DVD (free\*) and PDF Download (free)
- Companion Web site (free)

### Details

[http://www.libraryworks.com/SubManagement/Request\\_LYP.aspx](http://www.libraryworks.com/SubManagement/Request_LYP.aspx)

\*Nominal charge for postage.